



European Rail Freight Association



ERFA

Mission, Organization, Results, Challenges

Meetings with Members of the European Parliament

On April 2013
In Strasbourg (FR)

François Coart, President & Pierre Tonon, Secretary General of ERFA



PRESENTATION

- 1. ERFA, WHO WE ARE**
- 2. OUR MISSION: OPEN the market & OFFER competition**
- 3. FOCUS of our ACTIONS : SATISFY THE CLIENTS**
- 4. ERFA ORGANIZATION**
- 5. ERFA some dedicated ACTIONS**
- 6. ERFA CHALLENGES**
- 6. FINAL WORDS**



1. ERFA ,WHO WE ARE President: François Coart, Europorte (F)

General Assembly

Company Members

1. AAE (DE)
2. Alpha Trains (BE)
3. AWT (CZ)
4. Bertschi (CH)
5. Captrain (FR)
6. Crossrail (BE)
7. Duisport Rail (DE)
8. ERS Railways (NL)
9. Europorte (FR)
10. Freightliner Group (UK)
11. Hector Rail (SE)
12. Hupac (CH)
13. LTE (AT)
14. Metallurgtrans (UA)
15. MEV Eisenbahn-Verkehrsges. (DE)
16. Rotterdam Rail Feeding (NL)
17. Samskip (NL)
18. TOUAX (FR)
19. Transachema (LT)
20. Wiener Lokalbahnen Cargo (AT)

Association Members

1. ASSTRA (IT)
2. BeWAG (BE)
3. Cargo Rail Europe (CH)
4. Ferrmed (BE)
5. IBS - Bahnspediteure (DE)
6. IGTL - Izba Gospodarcza Transportu Ladowego (PL)
7. Netzwerk Europ.Ebahnen (DE)
8. RFG - Rail Freight Group (UK)
9. ZNPK - Związek Niezależnych Przewoźników (PL)

Board of Directors

- | | | |
|-----------------------|--------------|----|
| 1. François Coart (P) | Europorte | FR |
| 2. Tony Berkeley | RFG | UK |
| 3. Maria-F. Ricchiuto | ASSTRA | IT |
| 4. Frank Schuhholz | ERS Railways | NL |
| 5. Konstantin Skorik | Freightliner | UK |
| 6. Irmtraut Tonndorf | HUPAC | CH |
| 7. Markus Vaerst | AAE | DE |

Secretary General : Pierre Tonon



1. ERFA, WHO WE ARE

- Established in July 2002 (at the same time of the 1st Railway Package's publication), we are:
 - the most active supporter of full market opening, THE ALTERNATIVE!
 - the pioneers of the long haul cross-border rail freight traffic,
- Our Members (~30):
 - RUs, Wagon Keepers, Leasing Companies, Service providers, Operators, Forwarders, Terminals, national associations Operating in 16 countries and representing ~70RUs
- Data (Companies):
 - More than 10.000 new jobs in 6 years / > 800 locos, 55.000 wagons
- European Representative Body (invited and consulted by the RU institutions)
- **Our credo: Satisfied clients with lean, seamless, efficient cross-border rail freight traffic in a fully open single market ...**
with the best possible means: the full independent (as best separated) Infrastructure Manager, the cross-border technical harmonization, the full independent and quick reacting Regulator!



2. OUR MISSION: OPEN the market & OFFER Competition

- How? Lobby on EU, Member States and Stakeholders levels
 - On EU (EC, EP, Council, ERA, EESC,)
 - On MSs (CoRePer, Ministries, National Safety Authorities, Regulatory Bodies, Infrastructure Managers, Entities in charge of Maintenance, ...)
 - On Stakeholders (Industry, European and national associations,)
- On different levels to eliminate discriminations and barriers
 - Legal (1st RP recast, 4th RP, Core TEN-T, CEF, directives, regulations, ...)
 - Financial (State aids, Custom codes, Energy & IM prices, R&D subsidies, ...)
 - Technical (Standards harmonization, TSIs, National rules, Interop, Safety,)
 - Operational/ Industrial (ERTMS, ECMs, traffic rules, path allocation, TAF, GCU, ...)
 - Environnemental (Rail Noise, Green corridors, Gigaliners, Loc emission caps, ...)
 - PR (events, press, presentations, face-to-face, ...)



3. FOCUS of our ACTIONS: SATISFY THE CLIENTS

- Final clients and freight forwarders are looking for a competitive rail freight service vis-à-vis other modes
- Clients often complain on the incumbent services
- Clients want benefit from alternatives (support of ERFA objectives and actions)
- ERFA takes care of the client's criteria to choose a RU (reliability / price / availability of capacity / information management / transport and handling times / transport frequency) > It guides the action plan

ERFA members offer quality and have to be competitive > we lobby

- against cost's increases (relating to drivers / interoperable rolling stock (locos and wagons) / access charges / energy)
- for a faster European institutional and technical harmonization and speeding up of the processes!



4. ERFA ORGANIZATION

- GAM & BOARD
- The President
- The Secretary General (targets BUT permanent eclectic, ad hoc action/reaction!)
 - ERA Board and executive Committee Member
 - ERTMS EC Steering Committee Member
 - Corridors EC Steering Committee Member
 - Corridors 1 & 2 RAG Member
- The Members (categories, geographical spread, main interest, case-by-case support)
- Dynamic pro-active ERFA life
 - EC Working Groups
 - ERA Working Groups (~60!!)
 - GRB (Group of Representative Bodies) & NRB (Network of) numerous meetings
 - Major EU and Stakeholders events and meetings with ERFA participation
 - Regular consultations > Positions > Papers and addresses
 - Regular requests from and answers to Members (EU or national level)



5. ERFA some dedicated ACTIONS & RESULTS

- On EU level

- The recast of the 1st RP
- The denouncing of ERTMS incompatibilities
- The post Viareggio Sector common position
- The request of fully fledged and totally independent IM
- The request of ERA empowerment on NSAs
- The conflict of interest in yards and terminals
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On National level

- SE: the support for on-board ERTMS retrofitting excessive costs
- PL: the support to contest the closure of 4000km rail lines
- BE: the contest about fuel services, training schools and programs, CT subsidies
- FR: the contest of arming social harmonization
- IT: the registering of rail lines (Luino) in the core network, investment for longer trains
- NL: the complaint on GSM-R interferences
- DE: the unbundling exclusion of small integrated operators
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6. ERFA CHALLENGES

- 1st RP Recast (2012) > nat. implementation 2014/15!
 - But improvement of RRS access and openness
- 4th RP proposal (2012) > approval 2014 > nat. Implementation 2017
 - Definition of structural model, optimal infrastructure management for the future
 - ERA empowerment on NSAs, single certification, single authorization
- Freight corridors regulation (2010) > implementation start end 2013
 - Relations RUs, IMs, RRS, Terminals, more clients oriented
- TEN-T new Guidelines (2011) > new core and comprehensive network
 - Resistance of MSs (Germany because the cost of 3 ERTMS corridors!)
- CEF financial instrument (2011) > new funding for rail (> 25bio€)
 - Projects prioritisation (bottlenecks, cross-border sections, diversion lines, ports)
- EC program and study on SWL traffic (2013) > models and evidence
- Shift-2-RAIL initiative (2013) > 900 mio€ rail RTD program



7. FINAL WORDS

- ERFA is THE association of the European market full opening
- ERFA , as Representative Body, is heard by EC, EP and MSs
- ERFA is in permanent contact with/and supported by the clients European Associations
- ERFA favours common Sector positions: papers, synergetic debates, transparency, controlled costs, But never forgets the need to speed up the processes for a faster full market opening!

ERFA FOCUS on

- SPEED UP processes, CONTROL costs, PROMOTE safety
- FEEL & LISTEN the market, SATISFY the clients