



European Rail Freight Association



ERFA's INTERACTION on the European scene

with

The European Parliament

The Council of Ministers & Member States

The European Commission & the ERA

The Stakeholders & Representative Associations

The media

**April 2013
Brussels (B)**

Pierre Tonon, Secretary General of ERFA



PRESENTATION

- 1. ERFA, WHO WE ARE**
- 2. OUR LOBBYING ACTIVITIES & TARGET GROUPS**
- 3. The EUROPEAN COMMISSION & ERA**
- 4. The COUNCIL OF MINISTERS & Member States**
- 5. The EUROPEAN PARLIAMENT**
- 6. The Stakeholders & Representative Associations**
- 7. The Media**
- 6. FINAL WORDS**



1. ERFA ,WHO WE ARE President: François Coart, Europorte (FR)

General Assembly

Company Members

1. AAE (DE)
2. Alpha Trains (BE)
3. AWT (CZ)
4. Bertschi (CH)
5. Captrain (FR)
6. Crossrail (BE)
7. Duisport Rail (DE)
8. ERS Railways (NL)
9. Europorte (FR)
10. Freightliner Group (UK)
11. Hector Rail (SE)
12. Hupac (CH)
13. LTE (AT)
14. Metallurgtrans (UA)
15. MEV Eisenbahn-Verkehrsges. (DE)
16. Rotterdam Rail Feeding (NL)
17. Samskip (NL)
18. TOUAX (FR)
19. Transachema (LT)
20. Wiener Lokalbahnen Cargo (AT)

Association Members

1. ASSTRA (IT)
2. BeWAG (BE)
3. Cargo Rail Europe (CH)
4. Ferrmed (BE)
5. IBS - Bahnspediteure (DE)
6. IGTL - Izba Gospodarcza Transportu Ladowego (PL)
7. Netzwerk Europ.Ebahnen (DE)
8. RFG - Rail Freight Group (UK)
9. ZNPK - Związek Niezależnych Przewoźników (PL)

Board of Directors

- | | | |
|-----------------------|--------------|----|
| 1. François Coart (P) | Europorte | FR |
| 2. Tony Berkeley | RFG | UK |
| 3. Maria-F. Ricchiuto | ASSTRA | IT |
| 4. Frank Schuhholz | ERS Railways | NL |
| 5. Konstantin Skorik | Freightliner | UK |
| 6. Irmtraut Tonndorf | HUPAC | CH |
| 7. Markus Vaerst | AAE | DE |

Secretary General : Pierre Tonon



1. ERFA, WHO WE ARE (2)

- Established in July 2002 (at the same time as the 1st Railway Package 's publication), we are
 - the most active supporter of full market opening, THE ALTERNATIVE!
 - the pioneers of the long haul cross-border rail freight traffic,
- Our Members (~30)
 - RUs, Wagon Keepers, Leasing Companies, Service providers, operators, forwarders, terminals, national associations, operating in 16 countries and representing ~70 RUs
- Data (companies)
 - More than 10.000 new jobs in 6 years / > 800 locos, 55.000 wagons
- European Representative Body (invited & consulted by EU institutions)
- **Our credo: Satisfied clients with lean, seamless, efficient cross-border rail freight traffic in a fully open single market ...**
with the best possible means: the full independent (as best separated) Infrastructure Manager, the cross-border technical harmonization, the full independent and quick reacting Regulator!



2. OUR LOBBYING ACTIVITIES & TARGET GROUPS

MAIN MESSAGES

- Economically attractive environment for rail freight
- Competitive position (eliminate barriers & discrimination)
- Competitive traction prices (safety staff/ rolling stock/ access charges/ energy)
- A lean, seamless, efficient cross-border traffic (> independent & efficient IMs)
- Growth through genuine intra-modal competition
- Common safety standards & single certification for RUs
- Full interoperability via single authorization for vehicles
- An empowered ERA (vers. NSAs) as European Rail System Authority
- Transparent and faster the processes



3. Lobbying towards the EUROPEAN COMMISSION

- Commission (President, Vice-Presidents, Commissioners)
- Vice-President S. Kallas & Cabinet (Transport strategy platform)
- DG Move (M. Ruete, J-E; Paquet), DG Comp, DG Employment
- DG Move (Units SERA (S.Prout) & TEN-T (H. Ruijters)) & TEN-T EA
- DG Move/ Unit SERA (Single European Railway Area)
 - Systematic consultation on directives and regulations (1st RP recast, 4th RP)
 - Member of ERTMS, Corridors, TAP-TAF TSI Steer Cos, of RMMS (Market Monitoring)
 - Participation in the WGs (Safety responsibilities, Common Safety T,M,I, Databases & registers, Drivers certification, Vehicles authorisation, ECMs, TSI (Locos, OPE, Wag, Noise, TAF-TAP,))
- DG Move/ Unit TEN-T
 - Implementation, integration of Freight Corridors (investment aspect – bottlenecks, lines, cross-border sections, inland ports and hubs/ nodes)
- The EESC (European Economic & Social Committee – Advisory body to the Commission)



3. Lobbying towards the ERA – European Railway Agency (EC)

- **Board & Executive Committee Member** (8 meetings/ year, on behalf of all RUs)
 - 25 MSs, Commission, Stakeholders (RUs, IMs, Industry, Worker Unions, Passengers)
- **NRB** (Network of Representative Bodies – GRB, NIB, NSA – 4 meetings/ year)
- **58 Working Groups**
 - Interoperability (24)/ Safety (18)/ ERTMS (9)/ Cross-acceptance (4)/ Econom.eval (3)
 - Shared in 11 activities parts of the Agency work programme, of which
 1. SMS common methods
 2. Harmonization of Investigation bodies
 3. Safety harmonization and Safety performance monitoring
 4. Vehicle authorization
 5. ERTMS System Authority
 6. TSI
 7. Shared Databases and Registers
 8. Railway Staff
- **Work Programmes 2013 & 2014** (Comments & Approval)



4. Lobbying towards the **COUNCIL** of **MINISTERS** & **MSs**

- ERFA influence during the EU legislative process
 - 1st reading (dialogue EC/EP) independent appraisal / 2nd reading (trialogue)
- The Council of Transport Ministers
- The CoRePer (Committee of Permanent Representatives to the EU)
- The Transport Attachés (in permanent Representations)
- The Representatives of Members States (Ministries, NSAs, Regulators, IMs)
 - In ERA Board
 - In ERA NRB meetings
 - In EC Corridors meetings
 - In EC meetings and RISC (Railways Interoperability & Safety Committee) meetings
- The case of Regulatory Bodies and IRG-Rail (Independent Regulatory Group)



5. Lobbying towards the EUROPEAN PARLIAMENT

- Plenary Session
- EP Committees including the TRAN Committee (transport & tourism)
 - And the Committees asked for opinion (JURI, BUDG, REGI, EMPL)
- TRAN Committee MEPs and their Chairman (Brian Simpson)
- The political Groups (and their coordinators)
 - The rapporteurs for the legislative proposals (6 rapporteurs for the 4th RP)
 - The shadow rapporteurs
- The rapporteurs for the 4th RP
 - Interoperability directive > ALDE > Izaskun Bilbao (ES)
 - Safety directive > Greens > Michael Cramer (DE)
 - ERA regulation > Conservative > Robert Zile (LV)
 - Governance & open access (recast) directive > S&D (Socialists) > Saïd El Khadraoui (BE)
 - PSO regulation > PPE (Christian-Democrats) > Mathieu Grosch (BE)
 - Normalisation of RUs accounts regulation > GUE > Jaromir Kohlicek (CZ)
- Lobbying (face-to-face, hearings, amendment proposals,)
- Rail Forum Europe (EP event organisation – 6 meetings/ year)



6. Lobbying towards the Stakeholders & Associations

- The main Stakeholders (as EU Representative Bodies)
 - CER (Community of European Railways – Incumbent dominated)
 - EIM (European independent Infrastructure Managers)
 - **ERFA**

These 3 associations are natural EC partners given the RUs/IMs safety responsibilities

 - UNIFE (The European Rail Industry)
 - UIP (International Union of Wagon keepers)
 - UIRR (International Union Rail-Road)
- Other Stakeholders
 - EPTTOLA (European Passenger Train & Traction Operating Lessors)
 - UITP (International Union of Public Transport)
 - ALE (Autonomous Train Drivers Unions of Europe)
 - ETF (European Transport workers Federation)
- Clients Associations
 - ESC (European Shippers Council)
 - CLECAT (European association for forwarding, transport, logistics, custom services)
 - Alliance for Logistics



7. Interaction with the media

- Press conferences, press releases, interviews, articles, ...
- Articles in:
 - Europolitics
 - European Voice
 - Euractiv
 - Agence Europe
 - FR, DE, UK, BE newspapers and publications...
- Information provided to journalists on different rail dossiers
 - National rail reform in line or not with the EU legislation
 - Barriers and discrimination to the market full opening
 - Development of the cross-border traffic
 - Intra- and inter-modal competition
 -



8. FINAL WORDS

- **ERFA is THE association of the European rail market full opening**
- **ERFA is therefore an association of reference for EC, EP, Council**
- **ERFA keeps contact with/and is supported by the Clients Associations**
- **ERFA favours common Sector positions: papers, synergetic debates, transparency, controlled costs,, but never forgets the need to speed up the processes for a faster full opening!**