



European Rail Freight Association



# First lessons from Corridor Railway Undertakings Advisory Groups (RAG) The ERFA & RUs POSITION

*European Commission  
DERC Working Group on Rail Freight Corridors  
2<sup>nd</sup> meeting*

On 14 November 2012  
In Brussels (B)

**Speaker: Mr. Pierre Tonon, Secretary General of ERFA**



## **PRESENTATION**

- 1. ERFA, WHO WE ARE .....?**
- 2. OUR FOCUS ON FREIGHT CORRIDORS**
- 3. RUs LESSONS FROM CORRIDOR 1 RAG MEETING**
- 4. IN SEARCH OF COMMON CORRIDORS GOVERNANCE**
- 5. RUs ORGANIZATION AND REQUESTS IN RAGs**



## 1. ERFA WHO WE ARE ? President: François Coart, Europorte (F)

### General Assembly

#### Company Members

1. AAE (D)
2. Alpha Trains (B)
3. AWT (CZ)
4. Bertschi (CH)
5. Captrain (F)
6. Crossrail (B)
7. Duisport Rail (D)
8. ERS Railways (NL)
9. Europorte (F)
10. Freightliner Group (UK)
11. Hector Rail (S)
12. Hupac (CH)
13. Interporto Servizi Cargo (I)
14. LTE (A)
15. Metallurgtrans (UA)
16. MEV Eisenbahn-Verkehrsges. (D)
17. Rotterdam Rail Feeding (NL)
18. Samskip (NL)
19. TOUAX (F)
20. Transachema (LIT)
21. Wascosa (CH)
22. Wiener Lokalbahnen Cargo (A)

#### Association Members

1. ASSTRA (I)
2. Cargo Rail Europe (CH)
3. Ferrmed (B)
4. IGTL - Izba Gospodarcza Transportu Ladowego (PL)
5. NetzwerkPrivatbahnen (D)
6. RFG - Rail Freight Group (UK)
7. VDV - Verband Deutscher Verkehrsunternehmen (D)
8. ZNPK - Związek Niezależnych Przewoźników (PL)

### Board of Directors

1. François Coart (P)	Europorte	F
2. Martin Henke (VP)	VDV	D
3. Tony Berkeley	RFG	UK
4. Beni Kunz	HUPAC	CH
5. Maria-F. Ricchiuto	ASSTRA	I
6. Frank Schuhholz	ERS Railways	NL
7. Konstantin Skorik	Freightliner	UK
8. Markus Vaerst	AAE	CH

**Secretary General : Pierre Tonon**



## 1. ERFA, WHO WE ARE (2) .... ?

- Born in July 2002 with the 1st Railway Package, we are
  - the pioneers of the long haul cross-border rail freight traffic,
  - An active association for a market **full** opening
- European Representative Body (with key players of market)
- Lobbying : EC, EP, EU Council, MS, ERA and NSAs, EESC, Sector Associations
- Members (30) and Business: New entrants, private, independant RUs, Wagon Keepers, Leasing Companies, Service providers, operators, forwarders, terminals, national associations **operating in 16 countries**
- Data (cies): More than 10.000 new jobs in 6 years / > 800 locos, 55.000 wagons
- **Our credo: Satisfied customers with a lean, seamless, efficient cross-border rail freight traffic in a fully open single market**



## 1. ERFA, WHO WE ARE (3) ....? OUR MAIN CONCERNS

- **Our main concerns**
  - Speed up the processes
  - Fight against cost increases (HR, RS, AC,EN)
  - Fight against too dominant positions preventing RUs new initiatives
  - Stimulate the market and develop dynamic partnership
  - Pay attention to development of opportunities (Rail-port, regional and local RUs, independant operators of rail related services, multimodal platforms, EC funding, ....)
  - **Strongly support the 2012 /13 EC initiatives (1st RP Recast implementation and 4th RP coming battle!)**
  - **Pay continuous attention to risk of discrimination, of non access opening, of non transparency, ..... endangering our competitiveness !!!**



## 2. OUR FOCUS ON FREIGHT CORRIDORS

- Final, industrial clients and freight forwarders are waiting a competitive rail transport service vis-à-vis other modes through corridors
- It's our core business as pioneers of the cross-border long haul traffic
- Today, our Members are operating on future corridors 1, 2, 3, 8 and preparing inter-corridors new traffics
- We support an efficient co-modality and need asap well integrated multi-modal TEN-T, freight and ERTMS corridors
- We pay the best attention to the comprehensive network as feeder of the corridors through terminals, yards and hubs
- We are therefore in favor of an harmonized speeding up of terms of reference, framework and governance of the corridors
- ..... Also in relation with the 4th RP objectives for the optimal infrastructure management for the future



### 3. RUs LESSONS FROM CORRIDOR 1 RAG MEETING (1)

- The RUs position paper on Uniform Requirements
  - Transform the initial proposal (DBSR+TX+SBB+BLS (+FTE)) in paper of **ALL RUs**
  - Coordination of construction works
  - Harmonization of dispatching and operating rules
  - Short penetration interoperability
  - Long (740m) & Longer trains
  - Pre-arranged Paths
  - Infrastructure capacity improvement's planning
- The Corridor OSS
- The Train Information System (TIS) for terminals
- The Corridor Implementation Plan
- The RAG framework conditions



### 3. RUs LESSONS FROM CORRIDOR 1 RAG MEETING (2)

- RUs PP – Coordination construction works
  - Draft RNE Handbook : RUs ask to comment and collaborate (RUs experts)
  - For end 2013 to be applied to all corridors
- RUs PP – Harmonization of dispatching and operating rules
  - Need ranking, prioritisation of measures, workplan and quick wins
  - IMs survey to be analyzed by RUs (cross-borders cases)
- RUs PP – Interoperability light (short penetration)
  - New UIC Leaflet project > UIC role?
  - Special borders contracts: Identify priorities for RUs > Convince IMs, MSs , NSAs
- RUs PP – Long (740m) & longer trains
  - RUs wanted to be interviewed > Replacement by workshop
  - RUs requests: SWL trains + identify local operational measures to allow long trains asap





### 3. RUs LESSONS FROM CORRIDOR 1 RAG MEETING (3)

- RUs PP – Pre-Arranged Paths
  - Unharmonized frame with PAPs (PCS for corridors) and national catalogues
  - RUs request flexibility: booking via PCS (incl.national requests) or national interfaces
- RUs PP – Infrastructure capacity improvement's planning
  - Need ranking, prioritisation of measures and quick wins
  - See the EEIG implementation plan > RUs need sufficient time to comment!
- Corridor OSS
  - Problem of non-used PAPs ! Reallocation to national IM or to Corridor reserve?
- Train Information System (TIS) for terminals (ETA)
  - Problems of pricing, commercial confidentiality, communication with terminals



## 4. IN SEARCH OF COMMON CORRIDORS GOVERNANCE

- No need of IMs infos only > need of interactive process
- RUs, the Customers, want to be part of the development
- RUs request to participate to Corridor working groups
- ALL RUs have access to RNE/FTE/UIC programs and working groups
- Harmonization of dispatching rules has a same way for all corridors
- TMS is taking into account comments and requests from ALL RUs
- Corridor implementation plans and priorities are discussed asap
- Methods of path booking have to be harmonized between corridors
- Exchange of good practices will facilitate corridor harmonization
- Solving cross-border bottlenecks need MS willingness



## 5. RUs ORGANIZATION AND REQUESTS in RAGS (1)

### To facilitate and optimize the corridor governance on RU side

- Elect a rotating Chair (a RU Representative), spokesperson of RUs
- The Chair to be invited by the management and executive boards
- Associate a permanent staff support for coordination and communication tasks for ALL RUs (to be financed? a service for all corridors RUs?)
- Access of ALL RUs to RNE services (organisation of workshops)
- Participate actively (by case) to corridors working groups and report



## **5. RUs ORGANIZATION AND REQUESTS in RAGS (2)**

**To facilitate and optimize the corridor governance on RU side (follow)**

- Offer ALL RU CEOs possibility to participate to meetings with IM CEOs
- Offer ALL interested RUs to participate to RAG or have access to corridor Website on equal level
- Develop guidelines for the functioning of the RAG
- Organize yearly a meeting of ALL corridors RUs with exchange of good practices

**THANK YOU!**